NATIONAL FEDERATION OF MUNICIPAL ANALYSTS Pittsburgh, Pennsylvania

Financial Statements - Cash Basis For the years ended December 31, 2013 and 2012

and Independent Accountants' Compilation Report Thereon



Big Thinking. Personal Focus.

$C \ O \ N \ T \ E \ N \ T \ S$

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INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Board of Directors National Federation of Municipal Analysts Pittsburgh, Pennsylvania

We have compiled the accompanying statements of assets, liabilities and net assets - cash basis of National Federation of Municipal Analysts (Organization) as of December 31, 2013 and 2012, and the related statements of revenues, expenses and changes in net assets - cash basis for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the cash basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the cash basis of accounting and for designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's assets, liabilities, net assets, revenues and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Schneider Downs & Co., Inc.

Pittsburgh, Pennsylvania March 25, 2014

Schneider Downs & Co., Inc. www.schneiderdowns.com

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NATIONAL FEDERATION OF MUNICIPAL ANALYSTS

STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - CASH BASIS

| | Decen | December 31 | | |
|---------------------------------|-------------|-------------|--|--|
| | 2013 | 2012 | | |
| ASSET | 5 | | | |
| CASH AND CASH EQUIVALENTS | \$ 351,039 | \$ 336,594 | | |
| EQUIPMENT - AT COST | 4,147 | 2,867 | | |
| Less - Accumulated depreciation | 1,931 | 2,460 | | |
| | 2,216 | 407 | | |
| INVESTMENTS | 949,698 | 778,394 | | |
| Total Assets | \$1,302,953 | \$1,115,395 | | |

LIABILITIES AND NET ASSETS

| ASSETS HELD IN TRUST FOR OTHERS | \$ | 7,947 | \$ | 16,255 |
|----------------------------------|-------|---------|-----|----------|
| UNRESTRICTED NET ASSETS | 1,2 | 295,006 | 1 | ,099,140 |
| Total Liabilities And Net Assets | \$1,3 | 302,953 | \$1 | ,115,395 |

See independent accountants' compilation report.

NATIONAL FEDERATION OF MUNICIPAL ANALYSTS

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS - CASH BASIS FOR THE YEARS ENDED DECEMBER 31, 2013 AND 2012

| | | 2012 Detroit Advanced Seminar | | 2012 Idelphia ntro | 2013 Dallas Advanced Seminar | 2013 Philadelphia Intro | 2013 New Orleans Advanced | 2013 San Diego Annual Conference | |
|--------------------------------|----|--|----|--------------------------|---------------------------------------|-------------------------------|---------------------------------|---|--|
| REVENUE | | | | | | | | | |
| Annual conference registration | | - | | - | _ | _ | _ | \$ 186,400 | |
| Sponsorship | | - | | - | \$ 2,500 | \$ 1,500 | - | 177,000 | |
| Dues income | | - | | - | - | - | - | - | |
| Advance course income | \$ | 1,550 | | - | 42,125 | - | \$ 19,840 | - | |
| Intro course income | | - | \$ | 850 | - | 45,325 | - | - | |
| | | 1,550 | | 850 | 44,625 | 46,825 | 19,840 | 363,400 | |
| EXPENSES | | | | | | | | | |
| Annual conference | | _ | | _ | _ | _ | _ | 147,391 | |
| Wages | | | | _ | | | _ | - | |
| Advance course | | 1,879 | | _ | 38,169 | _ | 43,846 | _ | |
| Introductory course | | - | | 170 | - | 43,869 | - | _ | |
| Professional fees | | _ | | - 170 | _ | - | _ | _ | |
| Bank fees | | - | | - | _ | _ | _ | _ | |
| Penalties and fines | | - | | - | _ | _ | _ | _ | |
| Online dues fees | | - | | - | _ | _ | _ | _ | |
| Payroll taxes | | - | | _ | - | - | - | - | |
| Insurance | | - | | _ | - | - | - | - | |
| Meeting expenses | | - | | _ | - | - | - | - | |
| Consultant expense | | - | | _ | - | - | - | - | |
| Newsletter and printing | | - | | - | - | - | - | - | |
| Dues and subscriptions | | - | | - | - | - | - | - | |
| Retirement plan | | - | | - | - | - | - | - | |
| Telephone and fax | | - | | - | - | - | - | - | |
| Travel and entertainment | | - | | _ | - | - | - | - | |
| Payroll processing | | - | | _ | - | - | - | - | |
| Operating supplies | | - | | _ | _ | _ | - | - | |
| Internet | | - | | _ | _ | _ | - | - | |
| Miscellaneous | | - | | _ | - | - | - | - | |
| Postage and freight | | - | | - | - | _ | _ | - | |
| | | 1,879 | | 170 | 38,169 | 43,869 | 43,846 | 147,391 | |
| Changes In Net Assets | | | | | | | | | |
| From Operations | | (329) | | 680 | 6,456 | 2,956 | (24,006) | 216,009 | |
| OTHER INCOME (EXPENSES) | | | | | | | | | |
| Dividend income | | _ | | _ | _ | _ | _ | _ | |
| Interest income | | _ | | _ | _ | _ | _ | _ | |
| Depreciation | | _ | | _ | _ | | _ | - | |
| Loss on equipment | | | | _ | _ | | _ | _ | |
| Realized gains | | - | | - | - | - | - | - | |
| Unrealized gains | | - | | - | - | - | - | - | |
| Cincanzeu gams | | - | | - | - | | - | | |
| | * | (222) | ¢ | | ф | | ф. (с (с с - т | ф. 01 с 00- | |
| Changes In Net Assets | \$ | (329) | \$ | 680 | \$ 6,456 | \$ 2,956 | \$ (24,006) | \$ 216,009 | |

| 2014 NOLA | 2015 Las Vegas Annual | 2016 Chicago Annual | | | To | |
|--------------|-----------------------------|---------------------------|-----|--------------|-----------|-----------|
| Advanced | Conference | Conference | Adr | ninistrative | 2013 | 2012 |
| | | | | | | |
| - | - | - | | - | \$186,400 | \$164,370 |
| - | - | - | | - | 181,000 | 148,750 |
| - | - | - | \$ | 142,375 | 142,375 | 143,398 |
| \$ 24,100 | - | - | | - | 87,615 | 121,610 |
| | | - | | - | 46,175 | 32,775 |
| 24,100 | - | - | | 142,375 | 643,565 | 610,903 |
| | | | | | | |
| - | \$ 5,000 | \$ 846 | | - | 153,237 | 189,458 |
| - | - | - | | 108,133 | 108,133 | 98,204 |
| 3,000 | - | - | | - | 86,894 | 74,592 |
| - | - | - | | - | 44,039 | 34,733 |
| - | - | - | | 59,639 | 59,639 | 23,529 |
| - | - | - | | 21,050 | 21,050 | 20,725 |
| - | - | - | | 10 | 10 | - |
| - | - | - | | 10,745 | 10,745 | 11,217 |
| - | - | - | | 8,748 | 8,748 | 7,902 |
| - | - | - | | 4,563 | 4,563 | 4,452 |
| - | - | - | | 18,792 | 18,792 | 4,280 |
| - | - | - | | 22,916 | 22,916 | - |
| - | - | - | | 3,565 | 3,565 | 3,505 |
| - | - | - | | 3,120 | 3,120 | 2,990 |
| - | - | - | | 3,244 | 3,244 | 2,945 |
| - | - | - | | 2,358 | 2,358 | 2,066 |
| - | - | - | | - | - | 1,797 |
| - | - | - | | 1,516 | 1,516 | 1,533 |
| - | - | - | | 537 | 537 | 859 |
| - | - | - | | 440 | 440 | 714 |
| - | - | - | | 739 | 739 | 708 |
| - | - | - | | 140 | 140 | 347 |
| 3,000 | 5,000 | 846 | | 270,255 | 554,425 | 486,556 |
| | | | | | | |
| 21,100 | (5,000) | (846) | | (127,880) | 89,140 | 124,347 |
| - | - | - | | 19,910 | 19,910 | 18,817 |
| - | - | - | | 15 | 15 | 15 |
| - | - | | | (721) | (721) | (809) |
| - | - | - | | (234) | (234) | - |
| - | - | - | | 993 | 993 | 2,227 |
| - | - | - | | 86,763 | 86,763 | 47,680 |
| - | | - | | 106,726 | 106,726 | 67,930 |
| \$ 21,100 | \$ (5,000) | \$ (846) | \$ | (21,154) | \$195,866 | \$192,277 |

See independent accountants' compilation report.

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