# NATIONAL FEDERATION OF MUNICIPAL ANALYSTS Pittsburgh, Pennsylvania

Financial Statements - Cash Basis For the years ended December 31, 2012 and 2011

and Independent Accountants' Compilation Report Thereon



www.schneiderdowns.com

INSIGHT 
INNOVATION 
EXPERIENCE

## $C \ O \ N \ T \ E \ N \ T \ S$

| INDEPENDENT ACCOUNTANTS' COMPILATION REPORT  | 1 |
|--|---|
| FINANCIAL STATEMENTS   |   |
| Statements of Assets, Liabilities and Net Assets - Cash Basis,<br>December 31, 2012 and 2011                           | 3 |
| Statements of Revenues, Expenses and Changes in Net Assets - Cash Basis for the years ended December 31, 2012 and 2011 | 4 |

## PAGE



INSIGHT = INNOVATION = EXPERIENCE

## INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

Board of Directors National Federation of Municipal Analysts Pittsburgh, Pennsylvania

We have compiled the accompanying statements of assets, liabilities and net assets - cash basis of National Federation of Municipal Analysts (Organization) as of December 31, 2012 and 2011, and the related statements of revenues, expenses and changes in net assets - cash basis for the years then ended. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with the cash basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the cash basis of accounting and for designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared in accordance with the cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's assets, liabilities, net assets, revenues and expenses. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Schneider Downs & Co., Inc.

Pittsburgh, Pennsylvania April 24, 2013

Schneider Downs & Co., Inc. www.schneiderdowns.com

**Prime**Global

1133 Penn Avenue Pittsburgh, PA 15222-4205 TEL 412.261.3644 FAX 412.261.4876 41 S. High Street Suite 2100 Columbus, OH 43215-6102 TEL 614.621.4060 FAX 614.621.4062 [This Page Intentionally Left Blank.]

# NATIONAL FEDERATION OF MUNICIPAL ANALYSTS

# STATEMENTS OF ASSETS, LIABILITIES AND NET ASSETS - CASH BASIS

|                                 |        | December 31 |           |  |
|---------------------------------|--------|-------------|-----------|--|
|                                 |        | 2012        | 2011      |  |
|                                 | ASSETS |             |           |  |
| CASH AND CASH EQUIVALENTS       |        | \$ 336,594  | \$249,646 |  |
| EQUIPMENT - AT COST             |        | 2,867       | 2,867     |  |
| Less - Accumulated depreciation |        | 2,460       | 1,651     |  |
|                                 |        | 407         | 1,216     |  |
| INVESTMENTS                     |        | 778,394     | 662,266   |  |
| Total Assets                    |        | \$1,115,395 | \$913,128 |  |

## LIABILITIES AND NET ASSETS

| ASSETS HELD IN TRUST FOR OTHERS  | \$ 16,255   | \$ 6,265  |
|----------------------------------|-------------|-----------|
| UNRESTRICTED NET ASSETS          | 1,099,140   | 906,863   |
| Total Liabilities And Net Assets | \$1,115,395 | \$913,128 |

See independent accountants' compilation report.

#### NATIONAL FEDERATION OF MUNICIPAL ANALYSTS

#### STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS - CASH BASIS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

|                                    | 2011<br>Austin<br>Advanced<br>Seminar |       | 2011<br>Philadelphia<br>Intro<br>Course |       | 2012<br>Denver<br>Advanced<br>Seminar | 2012<br>Detroit<br>Advanced<br>Seminar | 2012<br>Las Vegas<br>Annual<br>Conference | 2012<br>Philadelphia<br>Intro |          |
|------------------------------------|---------------------------------------|-------|---|-------|---------------------------------------|--|---|-------------------------------|----------|
| REVENUE                            |                                       |       |   |       |                                       |  |   |                               |          |
| Annual conference registration     |                                       | -     |   | -     | -                                     | -                                      | \$ 163,770                                |                               | -        |
| Sponsorship                        | \$                                    | 500   |   | -     | \$ 2,000                              | \$ 2,500                               | 136,250                                   |                               | -        |
| Dues Income                        |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Advance Course Income              |                                       | 225   |   | -     | 26,085                                | 71,175                                 | -   |                               | -        |
| Intro Course Income                |                                       | -     | \$                                      | 425   | -                                     | -                                      | -   | \$                            | 32,350   |
| Symposium Income                   |                                       | - 725 |   | - 425 | 28,085                                | - 73,675                               | - 300,020                                 |                               | - 32,350 |
|                                    |                                       | , 20  |   | .20   | 20,000                                | ,0,070                                 | 200,020                                   |                               | 02,000   |
| EXPENSES                           |                                       |       |   |       |                                       |  |   |                               |          |
| Annual conference                  |                                       | -     |   | -     | -                                     | -                                      | 179,458                                   |                               | -        |
| Wages                              |                                       | -     |   | -     |                                       |  | -   |                               | -        |
| Advance course                     |                                       | 4     |   | -     | 30,239                                | 40,727                                 | -   |                               | -        |
| Introductory course                |                                       | -     |   | -     | -                                     | -                                      | -   |                               | 34,733   |
| Professional fees                  |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Bank fees                          |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Online dues fees                   |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Payroll taxes                      |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Insurance                          |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Meeting expenses                   |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Newsletter and printing            |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Dues and subscriptions             |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Retirement plan                    |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Telephone and fax                  |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Travel and entertainment           |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Payroll processing                 |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Operating supplies                 |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Internet                           |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Miscellaneous                      |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Postage and freight                |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Symposium expenses<br>Casual labor |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Casual labor                       |                                       | - 4   |   | -     | 30,239                                | 40,727                                 | - 179,458                                 |                               | - 34,733 |
|                                    |                                       |       |   |       | ,                                     | ,                                      |   |                               |          |
| Change In Net Assets               |                                       | 701   |   | 105   | (2,154)                               | 22.049                                 | 100 5 60                                  |                               | (2,202)  |
| From Operations                    |                                       | 721   |   | 425   | (2,154)                               | 32,948                                 | 120,562                                   |                               | (2,383)  |
| OTHER INCOME (EXPENSES)            |                                       |       |   |       |                                       |  |   |                               |          |
| Dividend income                    |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Interest income                    |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Depreciation                       |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Realized gain                      |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Unrealized gain (loss)             | _                                     | -     |   | -     | -                                     | -                                      | -   |                               | -        |
|                                    |                                       | -     |   | -     | -                                     | -                                      | -   |                               | -        |
| Change In Net Assets               | \$                                    | 721   | \$                                      | 425   | \$ (2,154)                            | \$32,948                               | \$ 120,562                                | \$                            | (2,383)  |
|                                    | -                                     |       |   |       |                                       |  |   |                               |          |

| 2013<br>New Orleans | 2013<br>San Diego<br>Annual | 2015<br>Las Vegas<br>Annual |   | Total     |           |  |  |
|---------------------|-----------------------------|-----------------------------|---|-----------|-----------|--|--|
| Advanced            | Conference                  | Conference                  | Administrative                          | 2012      | 2011      |  |  |
|                     |                             |                             | Tallinistiative                         |           |           |  |  |
| -                   | \$ 600                      | -                           | -                                       | \$164,370 | \$150,800 |  |  |
| -                   | 7,500                       | -                           | -                                       | 148,750   | 179,500   |  |  |
| -                   | -                           | -                           | \$ 143,398                              | 143,398   | 121,358   |  |  |
| \$ 24,125           | -                           | -                           | -                                       | 121,610   | 86,625    |  |  |
| -                   | -                           | -                           | -                                       | 32,775    | 38,520    |  |  |
| -                   | -                           |                             | -                                       | -         | 27,370    |  |  |
| 24,125              | 8,100                       | -                           | 143,398                                 | 610,903   | 604,173   |  |  |
|                     |                             |                             |   |           |           |  |  |
|                     | 5,000                       | \$ 5,000                    |   | 189,458   | 169,805   |  |  |
| -                   | 5,000                       | \$                          | - 98,204                                | 98,204    | 97,617    |  |  |
| 3,622               | _                           | _                           | -                                       | 74,592    | 56,921    |  |  |
| -                   | _                           | _                           | _                                       | 34,733    | 30,017    |  |  |
| -                   | _                           | _                           | 23,529                                  | 23,529    | 22,915    |  |  |
| -                   | -                           | -                           | 20,725                                  | 20,725    | 20,026    |  |  |
| -                   | _                           | -                           | 11,217                                  | 11,217    | 10,850    |  |  |
| -                   | -                           | -                           | 7,902                                   | 7,902     | 7,896     |  |  |
| -                   | -                           | -                           | 4,452                                   | 4,452     | 4,309     |  |  |
| -                   | -                           | -                           | 4,280                                   | 4,280     | 11,563    |  |  |
| -                   | -                           | -                           | 3,505                                   | 3,505     | 2,000     |  |  |
| -                   | -                           | -                           | 2,990                                   | 2,990     | 295       |  |  |
| -                   | -                           | -                           | 2,945                                   | 2,945     | 2,928     |  |  |
| -                   | -                           | -                           | 2,066                                   | 2,066     | 1,814     |  |  |
| -                   | -                           | -                           | 1,797                                   | 1,797     | -         |  |  |
| -                   | -                           | -                           | 1,533                                   | 1,533     | 1,486     |  |  |
| -                   | -                           | -                           | 859                                     | 859       | 1,350     |  |  |
| -                   | -                           | -                           | 714                                     | 714       | 340       |  |  |
| -                   | -                           | -                           | 708                                     | 708       | 198       |  |  |
| -                   | -                           | -                           | 347                                     | 347       | 434       |  |  |
| -                   | -                           | -                           | -                                       | -         | 31,296    |  |  |
| -                   | -                           | -                           | -                                       | -         | 40        |  |  |
| 3,622               | 5,000                       | 5,000                       | 187,773                                 | 486,556   | 474,100   |  |  |
|                     |                             |                             |   |           |           |  |  |
| 20,503              | 3,100                       | (5,000)                     | (44,375)                                | 124,347   | 130,073   |  |  |
| ,                   | ,                           |                             | ( , , , , , , , , , , , , , , , , , , , | ,         |           |  |  |
|                     |                             |                             |   |           |           |  |  |
| -                   | -                           | -                           | 18,817                                  | 18,817    | 15,779    |  |  |
| -                   |                             |                             | 15                                      | 15        | 25        |  |  |
| -                   | -                           | -                           | (809)                                   | (809)     | (809)     |  |  |
| -                   | -                           | -                           | 2,227                                   | 2,227     | 1,633     |  |  |
|                     |                             |                             | 47,680                                  | 47,680    | (7,664)   |  |  |
|                     | -                           |                             | 67,930                                  | 67,930    | 8,964     |  |  |
| \$ 20,503           | \$ 3,100                    | \$ (5,000)                  | \$ 23,555                               | \$192,277 | \$139,038 |  |  |

See independent accountants' compilation report.

[This Page Intentionally Left Blank.]