



The Education Committee of the  
National Federation of Municipal Analysts  
**ADVANCED SEMINAR**  
**ON**  
**CREDIT ENHANCEMENT**

October 27-28, 2005

Hotel Marlowe  
Cambridge, Massachusetts

**PROGRAM**

**Thursday, October 27**

7:30-8:00 a.m.      *Registration and Continental Breakfast sponsored by Radian Asset Assurance*

8:00-8:15 a.m.      *Opening Remarks*  
*Natalie Cohen, FSA, NFMA Education Committee Chairman*

8:15-9:30 a.m.      *Bond Insurance 101*

This is an introductory panel on bond insurance covering the credit, market and legal product issues. Specifically, we will discuss (1) how a rating agency determines the rating for an insurer; (2) how the market determines the economic value of insured versus uninsured debt; and, (3) the mechanics of how an insurance policy works in case of an issuer default.

Moderator:      *Howard Cure, Director, FGIC*

Panelists:      *Jack Dorer, Managing Director, Financial Institutions and Mortgage Insurance Group, Moody's Investors Service • Matt Fabian, Senior Municipal Research Analyst, UBS Global Wealth Management & Business Banking • William M. Russell, Senior Vice President and Deputy General Counsel, Radian Asset Assurance*

9:30 – 9:45 a.m.      *Break sponsored by MBIA*

9:45 – 11:00 a.m.

***Enhancement 201: Bond Insurers and Their Non-Municipal Business Lines***

This panel will discuss the bond insurers' non-municipal activities. What are the non-municipal product lines, how are the deals structured and what is the risk profile? Topics will include an industry overview and specific discussions on analyzing CDOs and Consumer Receivables.

Moderator: *Robert Tucker, Managing Director, FSA*

Panelists: *Thomas J. Adams, Managing Director, Head of Consumer Asset-Backed Securities, FGIC • Steven Kahn, Managing Director, Head of CDO Group, FSA*

11:00—11:15 am

***Break***

11:15 a.m. –

12:30 p.m.

***What's in Store for the Bond Insurance Industry - Trends and Outlook***

This panel will provide an analytical perspective on important trends and developments that will shape the financial guaranty industry going forward. The discussion will focus on new entrants, heightened competition, the potential for future acquisitions or consolidation, growth sectors that will drive profitability, and the maintenance of underwriting discipline.

Moderator: *Bill Hogan, Managing Director, Assured Guaranty*

Panelists: *Richard Smith, Managing Director, CFA, Standard & Poor's • Geoffrey Dunn, Vice President, Keefe, Bruyette & Woods, Inc. • Mark Schnell, Director, BlackRock, Inc.*

12:30-2:00 p.m.

***Luncheon sponsored by Mintz Levin Cohn Ferris Glovsky and Popeo***

2:00- 3:30 p.m.

***Bank Credit Enhancement 101***

Bank credit enhancers chiefly operate in the short-term markets. This panel will explore the basics of bank enhancement products: how they are put together, what are the pricing considerations, and how they are rated. The needs of and demands from the investor community will also be discussed.

Moderator: *Maria Sazon, Vice President, Alliance Capital Management Corporation*

Panelists: *Jay Saakvitne, Managing Director, Municipal Credit Group, JPMorgan Chase Bank • Ken Gambone, Vice President, Public Finance - Short Term, Lehman Brothers • Lisa Washburn, Managing Director, Municipal Structured Products, Moody's Investors Service*

3:30-3:45 p.m. ***Break***

3:45-5:00 p.m. ***Trading Value: The Impact of Market Acceptance, Headline Risk and Credit Events on the Pricing of Enhanced Securities***

While the livelihood of bond insurers is their ratings, the trading value of insured credits goes beyond a rating agency report. How does the market acceptance of an insurer, the headlines in the financial news, and perceptions of an underlying credit impact the pricing of an enhanced security? This panel will provide an overview of the methods used to value enhanced credits, an examination of muni investor decisions to choose enhancers, and a foray outside the municipal market to probe the pricing of enhancers by investors in other asset classes.

Moderator: *Mark Stockwell, VP & Director of Municipal Research, PNC Advisors Municipal Investment Group*

Panelists: *Brad Gewehr, Managing Director, UBS Municipal Securities Group • Len Coviello, Manager High Grade Evaluation, Standard & Poor's Securities Evaluation • Martin Nance, Senior Managing Director, Aladdin Capital Management*

5:00-6:30 p.m. ***Cocktail Reception sponsored by Assured Guaranty***

## **Friday, October 28**

8:00-8:30 a.m. ***Continental Breakfast sponsored by Standard & Poor's***

8:30-9:45 a.m. ***Government Enhancement Programs***

Governments provide credit enhancement through revolving funds, intercepts, moral obligation and guarantees. Recently California pension funds, CALPERS and CALSERS have provided credit enhancement. This panel will explore what's new and at the edge in government programs.

Moderator: *Eden Perry, Associate Director, Standard & Poor's*

Panelists: *Tom Green, Citigroup • Robert A. Lamb, President, Lamont Financial • David Litvack, Managing Director, Fitch Ratings*

9:45-10:00 a.m. ***Break sponsored by FGIC***

10:00 a.m. – Noon     ***Bondholders Meet Bond Insurers: Do Interests Ever Collide?***  
What happens when insured bonds go into default or bankruptcy? What are the rights and obligations of bond insurers with respect to (pre)payment of the bonds? In situations where insured bonds and uninsured bonds are issued to finance the same project, what are the relative rights of the insurer and the uninsured bondholders for access to information, amending bond documents, and exercising remedies upon a default?

Moderator: *Ann-Ellen Hornidge, Esq., Member, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo P.C.*

Panelists: *Tom Weyl, Manager of Municipal Research, Eaton Vance • Amy Mauer-Litos, MBIA • Richard Dent, Vice President, T. Rowe Price*

Noon -12:15 pm.     ***Wrap-up and Light Snack***

*The views expressed at the Advanced Seminar are those of the speakers alone and do not necessarily represent those of the National Federation of Municipal Analysts.*

### **SEMINAR CO-CHAIRS**

Natalie Cohen, FSA,  
Bill Hogan, Assured Guaranty

### **NATIONAL FEDERATION OF MUNICIPAL ANALYSTS**

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Fax: 412-341-4894  
Web site: [www.nfma.org](http://www.nfma.org)  
Email: [lgood@nfma.org](mailto:lgood@nfma.org)

## **REGISTRATION**

Registration for the seminar is \$450, which includes all seminar materials, two continental breakfasts, one luncheon and the cocktail reception. Firms sending three or more registrants to the seminar may deduct \$50 per person. Please make checks payable to the NFMA and send to: NFMA, P.O. Box 14893, Pittsburgh, PA 15234. The registration deadline is October 3, 2005. Cancellations will not be accepted after October 3, 2005; however, substitutions may be made with advanced notice to the NFMA. Please call Lisa Good, Executive Director, at 412-341-4898 with any questions. Individuals will be sent email confirmations of registration; please contact the NFMA if you do not receive a confirmation.

## **HOTEL**

The Hotel Marlowe, <http://www.hotelmarlowe.com/>, 25 Edwin H. Land Blvd., Cambridge, MA, has been selected as the site of the Advanced Seminar. A block of rooms has been established for seminar attendees for the nights of October 26 and 27. The group rate is \$219/night single or double. Subject to availability, the group rate will be charged for rooms reserved two days before and two days after the meeting. Individuals should call the hotel directly at (617) 868-8000 or (800) 825-7040 and request the National Federation of Municipal Analysts' group rate. *The room block will be closed on **October 3, 2005**. Reservations received after the cut-off date will be accepted on a space availability basis.*

## **ATTIRE:**

Business casual is acceptable for the seminar.

## **2005 DIAMOND SPONSORS**

Moody's Investors Service  
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## **2005 PLATINUM SPONSORS:**

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**REGISTRATION FORM**  
**NFMA ADVANCED SEMINAR**  
**ON**  
**CREDIT ENHANCEMENT**

**October 27 – 28, 2005**  
**Hotel Marlowe**  
**Cambridge, Massachusetts**

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