

NFMA Operating Data Guidelines

Hospital Debt Transactions

The following template derives from *NFMA Recommended Guidelines on Operating Data*. This constitutes a capsule summary of the operating data and utilization statistics set forth in the *NFMA Recommended Best Practices in Disclosure for Hospital Debt Transactions*. To obtain complete guidelines on disclosure information, issuers and obligors are encouraged to consult sector specific *NFMA Recommended Best Practices in Disclosure Guidelines*.

This summary is being provided in to enable issuers, investment bankers, bond attorneys, financial advisors and consultants to more easily assemble operating data and utilization statistics to be included in official statements, annual reports filed pursuant to Rule 15c2-12 or in quarterly disclosure reports. Although considerable care has been taken to identify relevant information, this template is being provided in digital form to enable issuers and their agents to adapt it to their specific informational needs wherever modifications are deemed necessary and appropriate

[Link to NFMA Recommended Best Practices documents](#)

Hospital Bonds						
Part 1: Operating Data						
Obligor Name						
Financial Officer Contact						
Phone No.	()					
Fiscal Year End						
Website URL <i>(if available)</i>	http://.www.					
	Most Recent Fiscal Yr Ended ____			Previous Fiscal Yr Ended ____		
UTILIZATION - HOSPITAL OR OBLIGATED GROUP	Acute Care	Long Term Care	Other Specialty Care*	Acute Care	Long Term Care	Other Specialty Care*
Licensed Beds						
Beds In Service						
Admissions						
Discharges						
Patient Days						
Average Length of Stay						
Occupancy (beds in service only)						
Hospital-wide case mix index						
Medicare Case Mix Index						
ER Visits						
Outpatient Visits at the Hospital						
Home Health Visits						
Physician Clinic Visits						
Inpatient Surgical Operations						
Outpatient Surgical Operations						
Births						
Top 10 Physicians Admitting Percent						
% Revenue attributable to Top 10 Physicians						
Total Medical Staff						
Number of Active Physicians						
Average age of Active Physicians						
% Physicians Board Certified						
\$ loss per employed MD						

	Hospital Bonds					
	Part 2: Supplemental Financial Information					
	Most Recent Fiscal Yr Ended ____			Previous Fiscal Yr Ended ____		
UTILIZATION - HOSPITAL OR OBLIGATED GROUP	Acute Care	Long Term Care	Other Specialty Care*	Acute Care	Long Term Care	Other Specialty Care*
Maximum Debt Service Amount						
Maximum Debt Service Year						
Claims Denials as % of Net Revenue						
Inpatient - Gross Revenue \$						
Medicare						
Medicaid						
Blues						
Managed Care						
Commercial						
Other Payor						
Total Payor Mix ¹						
Capitated Percent of Revenue (within Managed Care)						
Outpatient - Gross Revenue \$						
Medicare						
Medicaid						
Blues						
Managed Care						
Commercial						
Other Payor						
Total Payor Mix ²						
Capitated Percent of Revenue (within Managed Care)						
Labor						
Nurses (FTEs)						
Nurse Turnover Rate						
Nurse Vacancy Rate						
Employed Physicians (FTEs)						
Temporary and Agency Staff (including nurse FTEs)						
Total FTE Employees						
Are Bond debt service reserves funded to requirements	<input type="checkbox"/> No	<input type="checkbox"/> Yes	<input type="checkbox"/> No			
<i>(If answer to above question is no, please attach explanation)</i>						
¹ Total Inpatient Payor Mix is defined to mean net revenue from all inpatient sources net of contractual deductions						
² Total Outpatient Payor Mix is defined to mean net revenue from all outpatient sources net of contractual deductions						
*Other Specialty Care (e.g. psychiatric and/or rehabilitation)						